



What Our Customers Say About Bob Forshay & APICS NoCo

"Bob has been doing a great job for us. He has been very customer centric, has taken the initiative, and is willing to do what it takes to get us where we want to go".

Thom Mandl, President Mount Sopris

"Thanks for all that you bring to improve the professionalism of our efforts in Materials Management. We are making progress and it is becoming evident in the numbers. I appreciate your insight and leadership to prioritize the things that are important for us and to get them implemented."

Paul Kelly, CEO Research Electro-Optics

I cannot recommend the APICS CSCP program enough for all supply chain professionals. The program was particularly beneficial to me as my supply chain experience was limited to the maintenance / services back end of supply chain. This program provides a broad end to end view of supply chain from how to design a supply chain to best suit your company's competitive advantage to all of the detailed inter relationships in the Sales & Operations Planning model, to import / export, ISO and about anything you can think of supply chain related. I appreciated that the APICS CSCP program and the certification exam are not focused on regurgitation of facts but on the application of concepts and processes within the supply chain.

I particularly appreciated the APICS Northern Colorado CSCP course I just completed under Bob Forshay. Bob has such a wealth of knowledge and provided endless examples of how the course material applies in the real world. It was a pleasure to attend the class and gain not only Bob's insights but others in the class as well.

Jim Remnant CSCP, MBA"

"I was very happy to get my APICS CSCP certification. Bob Forshay provided me great support starting with WOIA Program funding application, coaching me outside classroom on CPIM concepts that I was missing, and of course, Bob is a passionate instructor in Supply Chain with many years of experience and knowledge backed with strong certifications. instructor-led classroom option was definitely the way to grasp the challenging topics as well as learning practical knowledge from the instructor and peer students. APICS CSCP will be a highlight of my resume."

Oyuna LaHeist, Supply Chain Professional in Global Procurement

I thought you did an outstanding job with the students and they were certainly impressed by your skills and presentation style. I think you got your message across and it was a highly successful session.

Larry Cunningham, Professor of Marketing, University of Colorado Denver

"You are DEFINITELY a great teacher and I think you found your calling there."

Erin Parscal, Procurement, Particle Measuring Systems

"Bob taught a great certification program for Lean Masters with Mike Loughrin through Transformance Advisors and APICS. Bob truly added a great deal of experience and knowledge to the course and stimulated active discussion and debate within a learning environment. I highly recommend Bob as an instructor and would not hesitate to participate in future classes, programs or seminars offered by Bob."

Brent Rollman, Mfg Exec.

'...this has helped differentiate myself from other professionals by having a repertoire in best practices, applicable in many different industries and situations. I took the CSCP certification and passed on the first try... The class in particular kept me on a schedule that was much needed in progressing through the material. APICS has propelled me in an amazing direction and I look forward to seeing where I am in 5, 10 and 20 years from now.'

Thanks, Jake Schiefer, Purchasing & Logistics, Acme Manufacturing



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"Don't miss this course. The CLM training is excellent, and the business results real and measurable. We have already realized significant improvements in our operations in just a few short months."

Jodi Lynn Walsh, Lexmark International

"Bob Forshay is an excellent educator! His breath of knowledge relating to manufacturing is great. Bob is able to integrate his skills, knowledge as well as his industry experience. His training helped our team achieve vastly better control of our entire supply chain. Thanks Bob!"

Kate Kopelove, Sr. Buyer, Fresca Foods

"I wanted to take this opportunity to say THANKS. You presented a very fact filled and interesting session at the conference this past weekend and I just had to write and say how much I appreciated what you brought to the conference."

Randy E. Hughes, Material Planning, Convergys Corporation

If you think about it, Bob...if you wouldn't have taken the time to personally respond to my generic APICS email AND took the time to discuss options with me...I may not have taken THE perfect course. By taking the Lean course, my opportunities have been many and large. Doors have opened for me that I never would have imagined. You were the catalyst for my current success. You deserve a special note! THANK YOU!

Kristina Bozzer, CLM, 2014

"Fresca Foods was looking for flexibility in our factory and capacity management that would allow us to better utilize resources and reduce operating costs by reducing waste in the process. We more than achieved our goal when we learned how to "see the waste". With the help of Transformance Advisors and Bob Forshay we are poised to far exceed our goal of 500% ROI. We are developing significant cost savings and in a very short time frame."

Lorenzo, Gonzalez – HMM Manager and CLM

"I had great success with my team on changeovers. We got the #1 bottleneck changeover down from 2.5 hrs to 1.75 with no added investment or significant changes. With focus we can take it down to 1 hr. All from the skills I learned in your classes."

Mike Lynch, Mfg. Ops Manager, Weather Guard Building Products

"Thanks very much for your encouragement and positive thinking about taking the DSP exam. Your instruction, real-life application of concepts and dedication to seeing your students succeed, makes all the difference and keeps me coming back to your classes. Very much appreciate all your time and work."

Anne Patton, Demand Manager, WOODWARD, Inc

"I think The Fresh Connection simulation was incredible. I learned first-hand in a practical way about the concepts in the APICS CPIM course. It made me understand what a real S&OP process feels like. It is true that everybody looks at silo objectives particularly, but it is important to meet a strategy and to pursue ROI."

Sihara Cuevas – Tecnologico de Monterrey, MX

"TFC (The Fresh Connection) was very interesting, because I realize the importance of the [supply chain] decision making in a company no matter in what area/department you are. Also, I could apply some previous knowledge that helped us. Finally, I connected the importance of Systems Dynamics to everything in the game. Thank you Bob for the tips and the experience you shared. I like the way you gave us feedback for every team, making us conscious of what to pay attention to."

Daniela Ponce Aparicio – Tecnologico de Monterrey, MX

"I learned a lot of about the importance of taking decisions [on supply chain] in a company as a team. For me, all of this was new because I am studying biotechnology, never before relating to these concepts and the importance they have. I realized that I liked it a lot and that I want to learn more about these issues since it is very important to have mastery of them to apply them to other circumstances."

Hillary Mora – Tecnologico de Monterrey, MX



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"I enjoyed using the web based simulator, The Fresh Connection. Although it was a lot of information and difficult to understand at the beginning, the trainer Bob Forshay gave us clear information while we were evolving in The Fresh Connection challenge. I really appreciated the time that Mr. Forshay took with each team to make us think and analyze the many options, helping us make a collaborative and personal model. The Fresh Connection was difficult for me, a student of 5th semester of International Business, and challenging, but I liked it."

Nataly Gutierrez , student of ITESM Mexico City Campus